



<https://oilthewoodlands.com/job/position-title-technical-quoter-inside-sales/>

Technical Quoter / Inside Sales

Description

Job Description

Position Title: Technical Quoter / Inside Sales

Company: Oil The Woodlands Group LLC

Location: Remote (Preferred – Peru or Argentina)

Department: Sales & Technical Support

Reports To: Inside Sales & Technical Quoter Manager

Position Summary

Oil The Woodlands Group LLC is seeking a motivated and bilingual Technical Quoter / Inside Sales Representative to join our growing international operations team. This position plays a vital role in supporting our customers in the Oil & Gas drilling industry, focusing on providing accurate technical quotations, sourcing parts and equipment, and maintaining excellent communication with clients and vendors. The ideal candidate will have hands-on experience in land or offshore drilling operations, a strong understanding of rig components, and the ability to translate technical needs into precise and competitive quotes.

Responsibilities

- Prepare and issue accurate technical quotations for equipment, tools, and spare parts related to oil and gas drilling rigs.
- Communicate with customers via phone, email, and online platforms (including LinkedIn) to understand requirements and provide solutions.
- Source and negotiate with vendors, suppliers, and manufacturers to obtain competitive pricing and availability.
- Maintain and expand relationships with existing customers while identifying potential new opportunities.
- Track, manage, and follow up on open quotes and purchase orders to ensure timely fulfillment. • Coordinate with logistics and procurement teams to manage delivery timelines and documentation. • Maintain up-to-date records of all sales activities using company CRM systems or spreadsheets. • Support marketing initiatives and online customer engagement when necessary.

Qualifications

- Education: Technical or engineering background preferred (mechanical, petroleum, or industrial fields ideal).
- Experience:
 - – 1–5 years of hands-on experience working on land or offshore oil & gas drilling rigs.
 - – 1–5 years of purchasing or inside sales experience in the

Hiring organization

OilTheWoodlandsGroup

Industry

Sales | Technical Support

Job Location

Remote (Preferred – Peru or Argentina)

Remote work possible

Date posted

October 13, 2025

Valid through

31.01.2026

oilfield equipment supply chain. • Languages: Bilingual – fluent in English and Spanish (spoken and written).

- Software Skills: Proficient in Microsoft Excel, Word, Outlook, and Adobe PDF.
- Travel: Must be willing and able to travel occasionally if required.

- Schedule: Flexible availability to accommodate varying customer time zones and urgent requirements.

Job Benefits

- Competitive salary commensurate with experience.
- Performance-based bonus potential.
- Remote work flexibility.

- Opportunity for professional growth within a rapidly expanding international oilfield supply company.

Contacts

How to Apply

Interested candidates should submit their resume (CV) and a brief cover letter in English to:

careers@oilthewoodlands.com

Please include “Technical Quoter / Inside Sales – [Your Name]” in the subject line